

## KANSAS RACING AND GAMING COMMISSION

### MINUTES – NOVEMBER 13, 2020

#### CALL TO ORDER (A.)

Chairman Brandon Jones called the November 13, 2020 meeting to order at 10:00 a.m. The meeting was held via teleconference. Notice of this teleconference was given to the public via the KRGC website, Public Square website, and social media. Commissioners David Moses, Kelly Kultala, Larry Turnquist, and Dave Myres were also present. Others present included Executive Director Don Brownlee, General Counsel Judith Taylor, Director of Administration, Audit, and Finance Brandi White, Director of Electronic Gaming Roger Bailey, Director of Electronic Security and IT Dennis Bachman, Director of Security Joe Herridge, Recording Secretary Sarah Lynch-Chaput, and other staff.

#### MOTION, APPROVE AGENDA (B.)

Commissioner Moses (Myres) moved to approve the agenda. Motion carried unanimously.

#### MOTION, APPROVE OCTOBER 16, 2020 MEETING MINUTES (C.1.)

Commissioner Kultala (Turnquist) moved to approve the minutes of the October 16, 2020 meeting. Motion carried unanimously.

#### MOTION, APPROVE CONSENT AGENDA (D.)

Commissioner Myres (Kultala) moved to approve the consent agenda. Motion carried unanimously.

#### LOTTERY GAMING FACILITY REPORTS/ITEMS; BOOT HILL CASINO & RESORT (E.1.a.)

Diane Giardine, General Manager, reported:

- October 2020 revenue numbers compared to October 2019:
  - Total gaming revenue up 3.07%
  - Total slot revenue up 2.82%
  - Table games revenue up 5.39%
- Events and Promotions:
  - Weekly Kiosk Games
  - Weekly Food and Beverage Specials
  - Hunting Promotions
  - ATV Giveaway
  - Dueling Pianos, November 21<sup>st</sup>
- Boot Hill Casino's COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; KANSAS  
STAR  
(E.2.a.)

Jeff Babinski, Vice President and General Manager, reported:

- October 2020 revenue numbers compared to October 2019:
  - Admissions down 25.2%
  - Total gross gaming revenue down 5.4%
  - Slot coin-in down 1.8%
  - Slot hold down 0.4 points
  - Table games drop down 17.8%
  - Table games hold down 0.8 points
  - Poker room remains closed
- Events and Promotions:
  - Wichita Flea Market, October 24<sup>th</sup> and 25<sup>th</sup>
  - Nixon Auction October 31<sup>st</sup> and November 1<sup>st</sup>
  - National Finals Steer Roping, November 6<sup>th</sup> and 7<sup>th</sup>
  - Wichita Flea Market, November 21<sup>st</sup> and 22<sup>nd</sup>
  - Celebrate a Christmas Thrill Show, November 28<sup>th</sup> and 29<sup>th</sup>
- Kansas Star Casino's COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS;  
HOLLYWOOD CASINO AT  
KANSAS SPEEDWAY  
(E.3.a.)

Rick Skinner, Vice President and General Manager, reported:

- October 2020 revenue numbers compared to October 2019:
  - Admissions down 33%
  - Total gaming revenue \$9.3 million, a decrease of 24.9%
  - Slot revenue \$8.7 million, a decrease of 20%
  - Table games revenue \$586,000, a decrease of 53.3%
  - Poker room remains closed
- Events and Promotions:
  - Monster Energy NASCAR Cup Series Hollywood Casino 400, October 18<sup>th</sup>
  - Gobble up the Cash Promotion, November 7<sup>th</sup>
  - \$35K VIP Shopping Spree, November 21<sup>st</sup>
  - Pie Giveaway, November 25<sup>th</sup>
  - Treasure Chest, November 27<sup>th</sup>
  - Wireless Headphones Giveaway, December 4<sup>th</sup>
  - VIP Stuff your Stockings, December 5<sup>th</sup>
- Hollywood Casino's COVID-19 precautions and the impact on staff and patrons

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; KANSAS  
CROSSING CASINO  
(E.4.a.)

Jeff McCain, General Manager, reported:

- October 2020 revenue numbers compared to October 2019:
  - Admissions down 36.8%
  - Net slot revenue down 8.2%
  - Table games drop down 35.3%
  - Net gaming revenue down 11%
- Events and Promotions:
  - Casino Hot Seats, November Mondays
  - Point Multipliers, November Tuesdays
  - Camp 49 Hot Seats and Lunch Specials, November Wednesdays
  - Casino Gifts, November Saturdays
  - Kitchen Refresh Promotion, November Sundays
  - Bank Account Bonanza Drawing, November 27<sup>th</sup>
- Kansas Crossing Casino's COVID-19 precautions and the impact on staff and patrons

COMMISSION ITEMS –  
OLD BUSINESS  
(F.)

There were no old business items.

COMMISSION ITEMS –  
NEW BUSINESS  
(G.)

There were no new business items

PUBLIC COMMENTS  
(H.)

There were no public comments.

STAFF REPORTS  
(I.1.a. and I.2)

Sarah Lynch-Chaput, Paralegal, reported on the Voluntary Exclusion Program statistics for the month of October 2020.

Executive Director Brownlee reported:

- The Kansas Debt Setoff program is officially beginning in all four of the casinos the week of November 15<sup>th</sup>.
- There is no update on the tribal casino in Park City, Kansas that was discussed in prior meetings.
- Union Gaming reported that out of eight gaming corporations, Penn Gaming was the only one with a higher stock price now than before the pandemic.
- Nebraska passed an initiative to allow casino gaming at existing race tracks.

- Several other states passed different gaming initiatives.
- After the recent election, the party split in the Kansas Senate remains the same while the Kansas House gained three Republicans.
- KRGC has ten days from November 10, 2020 to appeal a budget recommendation from the Division of Budget. The recommendation was to increase the agency's shrinkage rate by five percent.

EXECUTIVE SESSION;  
ATTORNEY-CLIENT  
PRIVILEGE AND  
BACKGROUND REPORTS  
(J.)

Due to the logistical issues of holding an executive session in the middle of the teleconference, the executive session was held immediately prior to the meeting. Prior notice of this change was given in the meeting agenda posted on the KRGC website and on the Public Square website. This procedure will only be used while the commissioners and KRGC staff are working from home due to the COVID-19 pandemic. The executive session was held for the purpose of confidential attorney-client privileged communications and reviewing the list of confidential backgrounds for licensing. Chairman Jones, Commissioner Moses, Commissioner Myres, Commissioner Kultala, the executive director and general counsel were included in the executive session portion for attorney-client privilege. Chairman Jones, Commissioner Moses, Commissioner Myres, Commissioner Kultala, the executive director, general counsel and director of security were included in the executive session portion for reviewing the list of confidential backgrounds for licensing. No action was taken in executive session, and the subjects discussed were limited as previously described.

MOTIONS ON LICENSE  
APPLICATIONS  
(K.)

Commissioner Kultala (Moses) moved to *conditionally approve* two license applications, *table* one license application, and *approve* the remaining 111 license applications from the November 13, 2020 list of background reports referred to the commission for action. Commissioner Turnquist abstained from voting. The motion carried 4-0.

OTHER BUSINESS  
(L.)

No other business.

ADJOURN  
(M.)

The next meeting of the commission is on December 11, 2020 at 10:00 a.m. The meeting will be held by teleconference. Commissioner

Turnquist (Myres) moved to adjourn the meeting. Motion carried unanimously. The meeting was adjourned at 10:32 a.m.

SUBMITTED BY:

A handwritten signature in cursive script, appearing to read "Larry Turnquist", written over a horizontal line.

Larry Turnquist  
Secretary

APPROVED BY:

A handwritten signature in cursive script, appearing to read "Brandon Jones", written over a horizontal line.

Brandon Jones  
Chairman